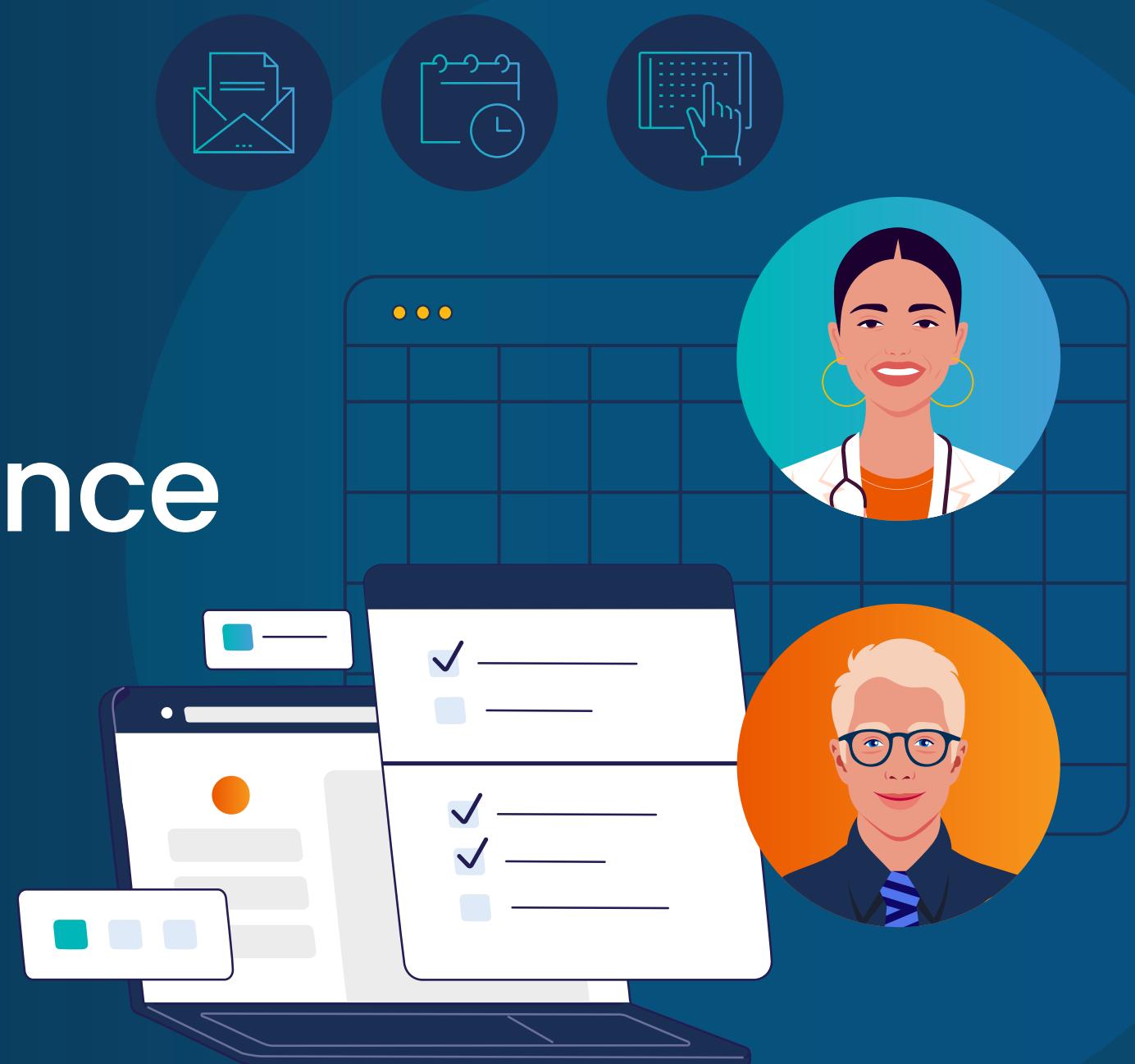


# Veeva Vault CRM Events Management

## HCP and User Experience Innovation Guide



# Overview

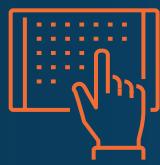
User experience isn't just about what users can do but also what they don't need to do. In life sciences, events are one of the areas with the heaviest admin burden due to the various tasks and channels field teams have to work on.

Enhancing the user experience means offloading tasks and allowing them to focus on what matters most – their relationship with healthcare professionals (HCPs).

Achieving this streamlined user experience is key to a successful omnichannel engagement strategy.



Events Management user experience is ever-evolving, now with an optimized datetime selector, centralized events summary, and clear lifecycle stages.



Event attendees can digitally sign in to an event or scan a QR code for self-check-in. The information captured is automatically loaded into CRM.



Automated Events Email saves event organizers time and can improve event engagement and attendance.

## HCP and User Experience Key Takaways

# New iPad User Interface (UI)

The majority of pharma events that run through Events Management are planned and executed on iPad - that's where reps will manage events outcomes and learnings.



The new UI is a standard feature in Vault CRM and can be enabled with a single setting, without requiring additional configuration.

The new Events Management iPad user interface saves reps time and simplifies their experience. Here's how:

## Optimized Datetime Selector

When creating or rescheduling an event, reps select the date and time in a calendar, instead of scrolling.

## Centralized Event Summary

Reps have a complete view of the event in a single layout with out-of-the-box widgets for:

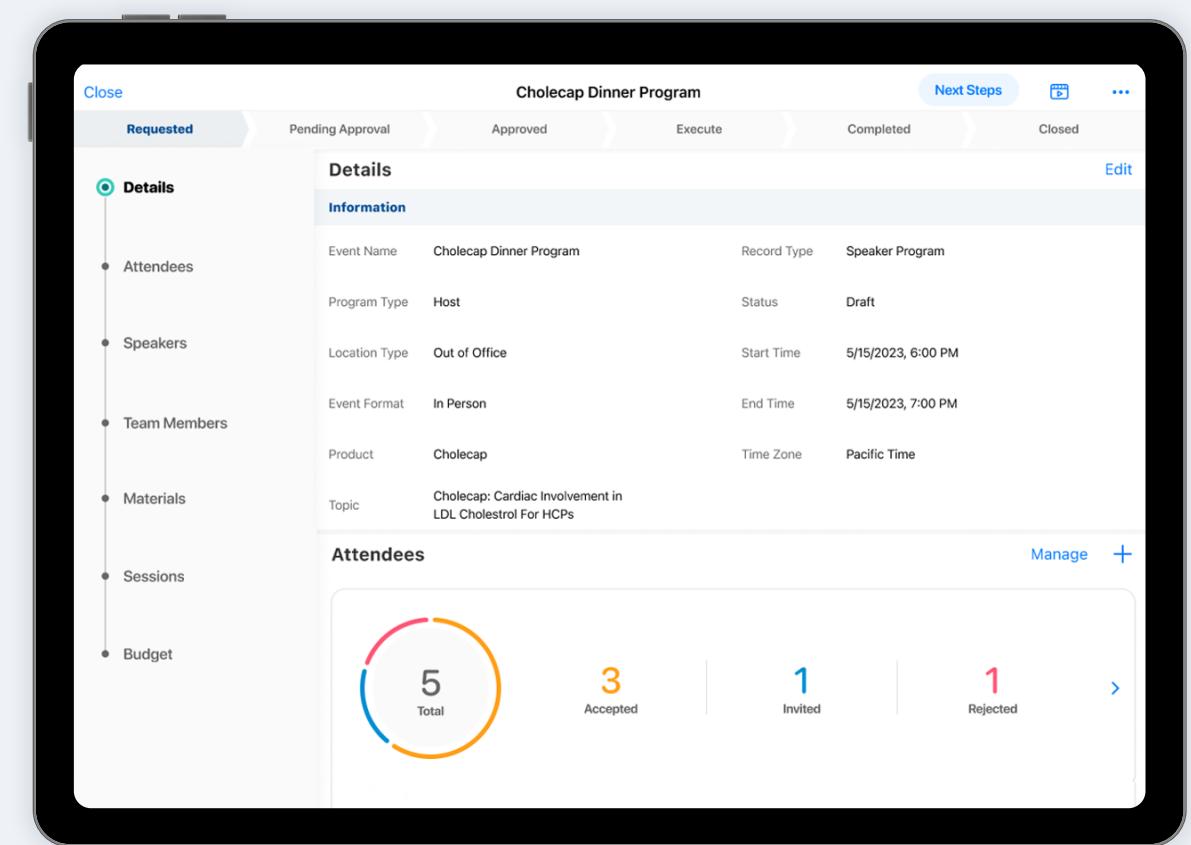
- Improved navigation, searching, and filtering across attendees, speakers, and reconciliation.
- Bulk updates for objects like attendees, speakers, and team members.

## Clear Events Lifecycle Stages

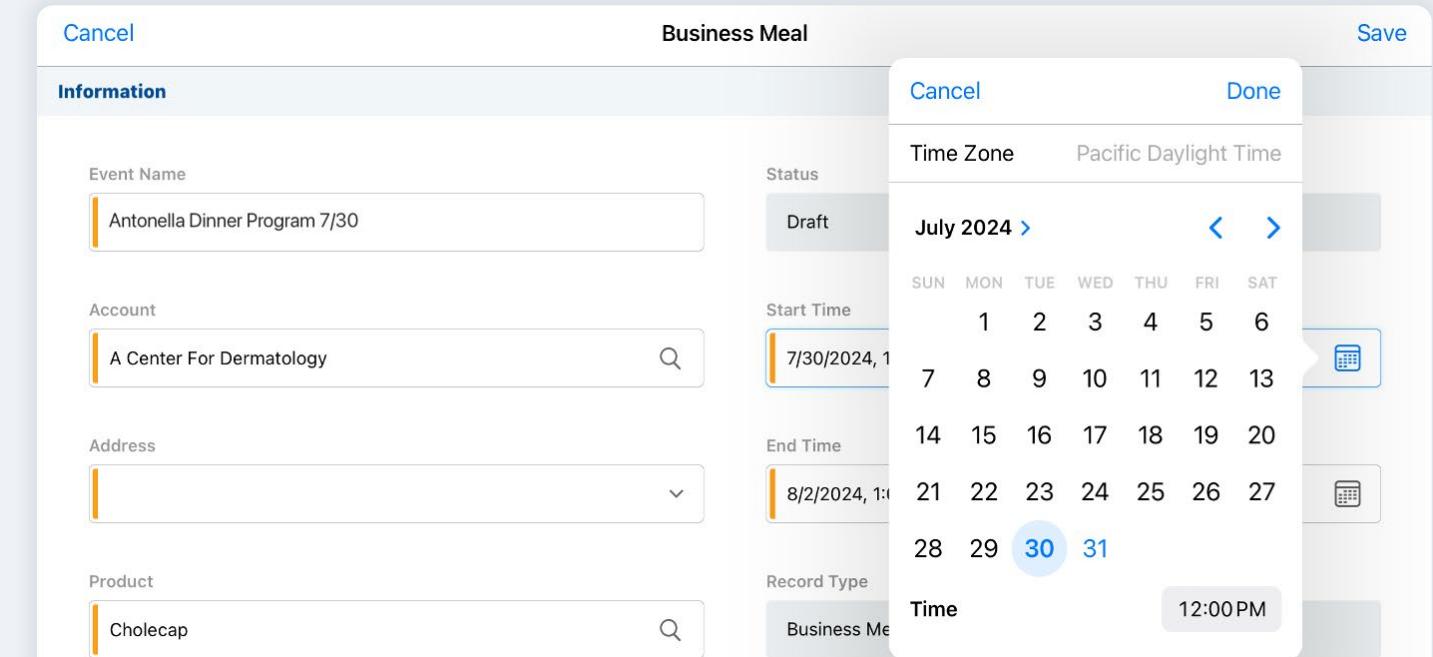
In a visual guide format, reps can either visualize the event by scrolling or use the stepper to jump to a specific section.



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## NEW DATE AND TIME SELECTOR



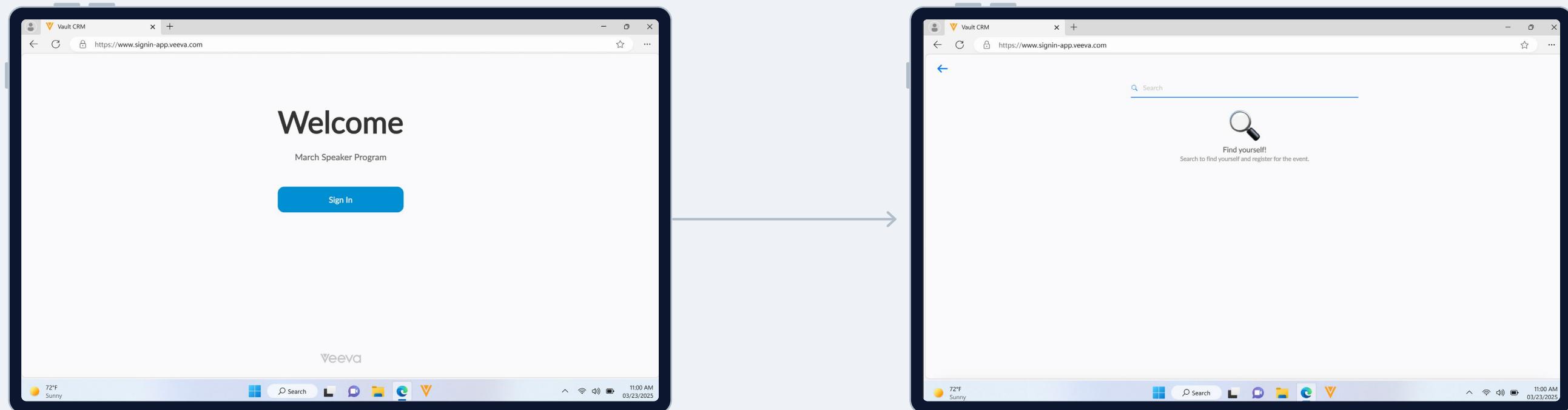
# Digital Sign-in

Events Management Digital Sign-in captures attendee information as they arrive and check-in, loading it directly to CRM. This enables event organizers to avoid having to re-enter the same information manually after the event is over.

Event organizers can also use the Summary Modal to view which attendees have signed into the events, opted into a meal, and are walk-in attendees.



Walk-in attendees can also use the sign-in sheet to capture information that is later used during the reconciliation process.

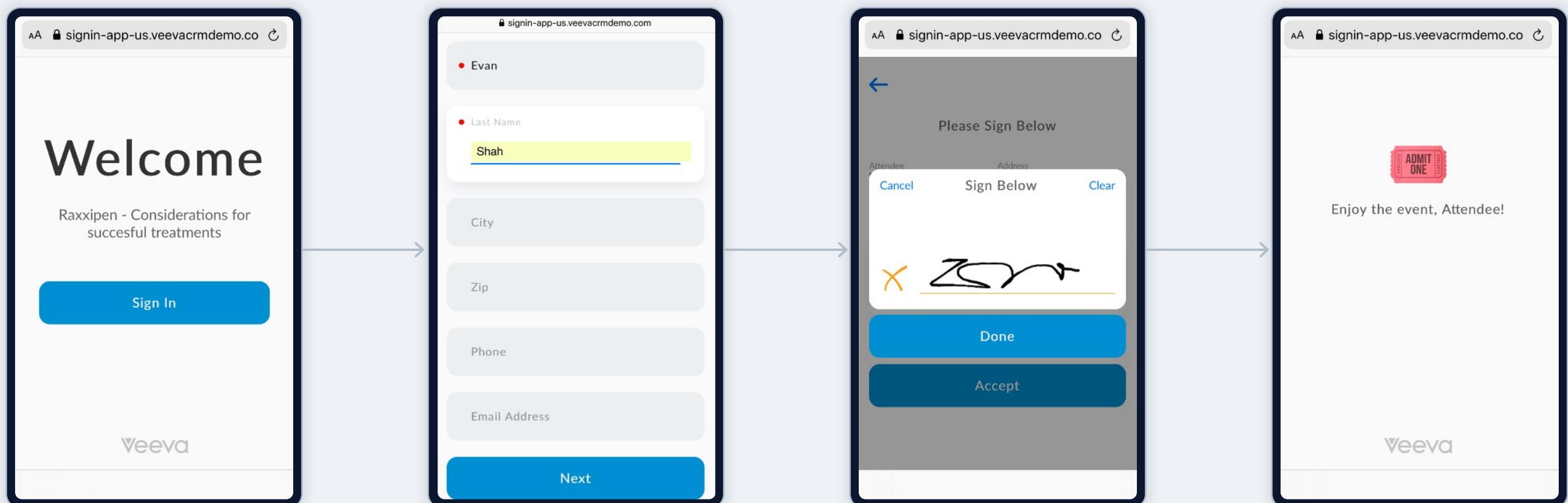
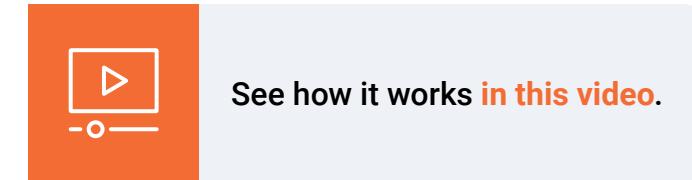


# QR Code Self Sign-in

Attendees can sign into an event by scanning a QR code on their own devices, making the process fast and simple.

QR codes can be added to print materials and handed out at sign-in stations so that HCPs can easily sign in using their phone or iPad camera.

Once they scan the code, attendees are guided through the sign-in process.



# Automated Events Email

A well-thought-out communication strategy improves event attendance and engagement, but sending multiple emails throughout the event lifecycle requires time.

To lighten the load for event organizers, Events Management Automated Emails allows them to schedule pre-approved emails.

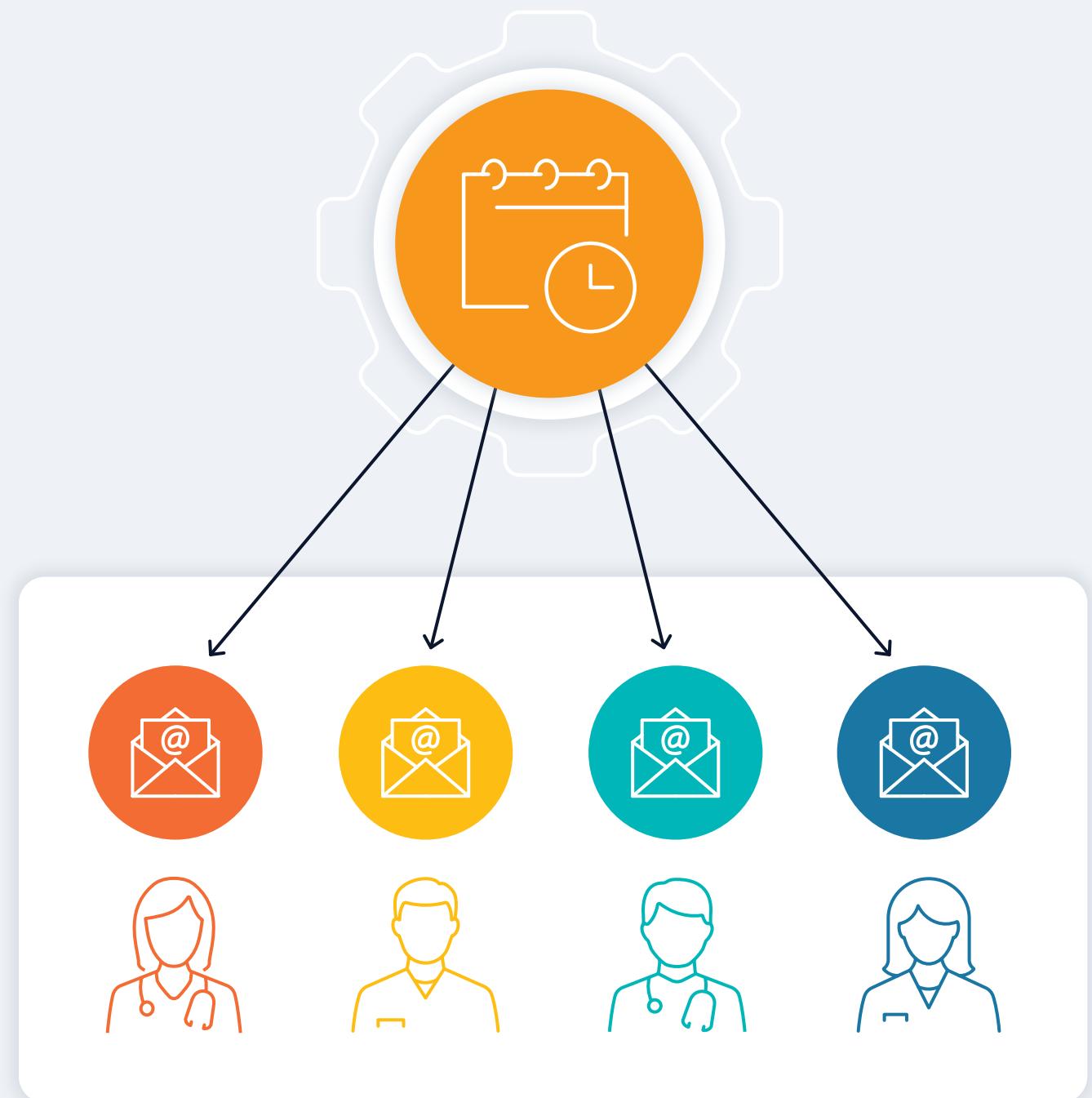
These can include reminders about registration, follow-up thank-you notes to attendees, and more, all sent automatically at key moments defined by them.

Event rules determine which emails to send, when to send them, and who should receive them.

Event organizers can easily review a summary of all automated emails sent, including recipient details and the email templates used.



Learn how **Events Business Rules** saves event organizers time by ensuring compliance and minimizing risks.



## Keep Learning

- ↗ [Veeva Help - Automated Approved Emails](#)
- ↗ [Veeva Help - Digital Sign-in](#)
- ↗ [Veeva Help - QR Code Sign-in](#)
- ↗ [Innovation Guide: Events Business Rules](#)
- ↗ [Roundtable: Events Management User Experience](#)

↗ **Get expert guidance on how to improve your users' experience with [Events Management](#).**

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Veeva is the global leader in cloud software for the life sciences industry. Committed to innovation, product excellence, and customer success, Veeva serves more than 1,100 customers, ranging from the world's largest biopharma companies to emerging biotechs. As a Public Benefit Corporation, Veeva is committed to balancing the interests of all stakeholders, including customers, employees, shareholders, and the industries it serves.

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