Veeva

AGENUS, KRONOS BIO, PLATFORM LIFE SCIENCES:

Advice from Emerging Biotechs on Moving to a New EDC System

Want to upgrade to a new EDC but worried about making the switch? Adoption doesn't have to be a huge hassle for your team — as long as you plan ahead. Here's advice from three emerging biotechs on switching EDCs and making the move as smooth as possible.

People: Share Your Vision & Prepare the Team

Political Change
- Include stakeholders outside of DM in the evaluation process, so they have ownership
- Tie new tech goals to your overall company vision

Tactical Change
- Survey your team to identify critical outputs of data sets in current systems
- Build your new process with those outputs in mind
- Get buy-in on the process from users

Training: Invest in Your Success

"Just in Time" Approach
- Train users during your validation or testing period, so people are ready to use at study launch

Make it Specific to Each Role, Beyond DM
- Cater to each user's role and pain points
- Think beyond data managers - train any functional areas that may use the system or could benefit

Process: Think Strategic, Plan to Adapt

Play to the Strengths of Your System
- Start with system agnostic SOPs where possible and adjust with expertise
- Use Agile methods to roll out efficiently and make critical changes faster

Use Vendor Enablement Services
- Veeva can support with training and study build
- Many companies use these services to accelerate initial launches, then build their own studies after

> *"It seems like a big leap after so much time using the system that everyone's familiar with, but it actually was not difficult. I wish we would have switched sooner."*
>
> — **Jennifer Neumann, Kronos Bio**

> *"Spend some money on training. Don't try to be frugal…it'll pay off."*
>
> — **Michael Zimmerman, Platform Life Sciences**

> *"We used an agile process for our first Veeva build, which gave me confidence that we can handle protocol changes. We were ready."*
>
> — **Deepak Mahadevaiah, Agenus**

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